

Managed Portfolio Service Growth Strategy December 2019

Key information

Benchmark

ARC Sterling Steady Growth PCI

Strategy details

| | |
|--------------------------------|-------------|
| Launch date | 2 July 2012 |
| Minimum initial investment | £20,000 |
| Rebalancing strategy (minimum) | Quarterly |
| Currency | £ GBP |
| Annual management charge | 0.75% + VAT |
| Annual yield (current) | 2.07% |

Annualised volatility and OCF

| | |
|--------------------------------|-------|
| Bordier Growth | 6.79% |
| Ongoing charges figure ('OCF') | 0.75% |

Annualised 3-year volatility data as at 31/12/19 - Source: FE Analytics

Investment update - December

Markets in December continued to rally after the partial removal of two important issues; the UK's political uncertainty and Brexit (thanks to a convincing Conservative win), and the de-escalation of the US/China trade war. Although there are still many hurdles to overcome in the UK/EU negotiation process, a clearer path should allow a re-boot of business investment and spending, allowing disenchanted investors to return and potentially unlocking economic growth further down the line. Low inflation and the stable interest rate environment in general may also provide a more favourable backdrop for investment in risk assets. As such, our Investment Committee decided to shift away from our previous neutral stockmarket stance by adding 5% to UK equities, taking the Growth strategy's headline equity target to 75%. The Montanaro UK Income fund has been added to the strategy to provide exposure to quality companies in the UK small and mid-cap sectors whilst also having an equity income focus, which should provide additional return support. To enable the purchase of the fund, there has been a reduction in cash levels and there remains the possibility of adding further exposure to equities in the new year if the improved backdrop remains. Although there may be low rates of economic growth forecast for 2020, which may in turn lead to lower nominal returns, we are happy to report strong returns for 2019 with the Growth strategy returning 13.6%.

Discretionary manager

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Managed Portfolio Service

Our Managed Portfolio Service ('MPS') has been awarded the maximum Defaqto 5 stars as a solution for advisers to manage client assets directly with Bordier UK. The service invests actively in collective investment funds, which helps to ensure that investors benefit from a diversified spread of investments across a wide range of different asset classes, not just in the UK but in overseas markets as well.

There are five investment strategies for you to choose from. Each has its own risk profile and all of them are actively managed by us to ensure that we meet your investment goals. You can choose an income option in all our risk strategies, which means that you could benefit from regular income from your investments as well as potential long-term capital growth.

Investment objective

The objective is to build capital in real (inflation-adjusted) terms over the medium to longer term. Investors should expect a high correlation to stockmarket behaviour and rewards, including significant fluctuations in value, with only moderate protection in times of market weakness.

Risk category

The strategy is managed with a moderately high attitude towards risk with a maximum target of 80% invested in global equity markets at any given time and has received a Defaqto Risk Rating 6 - Medium Risk.

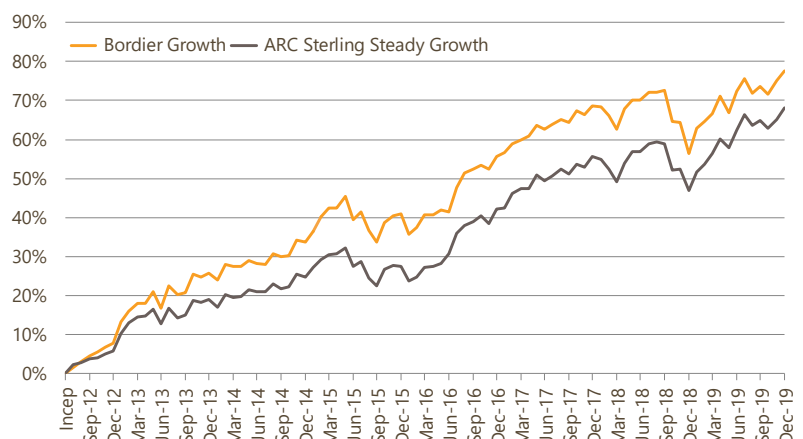


Model performance

| | 1mth | 6mth | YTD | 1yr | 3yr | 5yr | Start* |
|-----------------|------|------|-------|-------|-------|-------|--------|
| MPS Growth | 1.5% | 3.2% | 13.6% | 13.6% | 14.1% | 32.9% | 77.7% |
| ARC Std. Growth | 1.7% | 3.5% | 14.4% | 14.4% | 18.1% | 34.8% | 68.0% |

Data as at 31/12/19 (*Inception from 02/07/12 to 31/12/19) - Figures net of 0.75% + VAT
Source: FE Analytics

Inception performance



Past performance is not a guide to future results
Source: FE Analytics (See risk warning overleaf)

Bordier & Cie (UK) PLC | Specialist Investment Manager

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About Bordier UK

Bordier & Cie (UK) PLC ('Bordier UK') is a specialist investment manager that promotes a long-standing culture of consistency and excellence, whether in the performance of our portfolios, the service given by our staff or the quality of our reporting.

Bordier UK focuses on managing the wealth of individuals, families and trustees. We manage portfolios for pensions, trusts, charities, offshore bonds, livery companies, institutions and welfare committees, as well as investments from our own staff. Working alongside professional advisers and managing investment solutions on behalf of their clients is core to the Bordier UK business.

Bordier UK was previously known as Berry Asset Management, one of the country's most widely respected private portfolio management firms. The team that led Berry Asset Management continue to run the business to this day.

Bordier UK is part of the Bordier Group. The Bordier Group is built on solid foundations, with a strong Tier 1 capital ratio of 28%. Established in Geneva in 1844, the Bordier Group operates in six countries across three continents, managing assets of circa £10.6bn for approximately 4,000 families (Source: Bordier & Cie as at 30 June 2019).

Contact us



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For further information on this strategy or any of our other investment services please contact David Muncaster or a member of our sales team at sales@bordieruk.com.

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Headline asset allocation

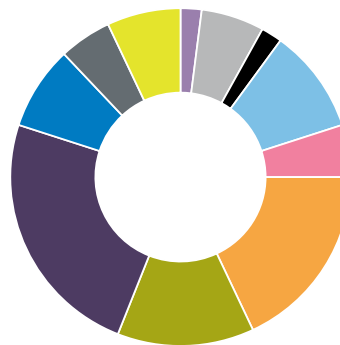
Summary of current Bordier UK Investment Committee positioning

| | UW (-) | N (=) | OW (+) | Key |
|-------------------------|--------|-------|--------|-----|
| Fixed interest | | | | |
| Equities | | | | |
| Property | | | | |
| Alternative investments | | | | |
| Cash | | | | |

■ Current
■ Previous*
UW (-) Underweight
N (=) Neutral
OW (+) Overweight

As at 31/12/19
 *Positioning prior to last Investment Committee meeting

Model asset allocation



| Sector | % |
|------------------------------|----|
| Cash | 2 |
| UK fixed interest | 6 |
| International fixed interest | 2 |
| Strategic bonds | 10 |
| Alternatives | 5 |
| UK equity income | 18 |
| UK equity growth | 13 |
| US equity | 24 |
| European equity | 8 |
| South East Asian equity | 5 |
| Japanese equity | 7 |

Top 10 holdings

| Holding | % | Holding | % |
|------------------------------------|---|--|---|
| Findlay Park American (GBP Hedged) | 5 | Montanaro UK Income | 5 |
| Franklin UK Equity Income | 5 | Arbrook American Equities | 4 |
| LF Miton US Opportunities | 5 | ES River & Mercantile UK Equity Income | 4 |
| M&G North American Dividend | 5 | Investec UK Alpha | 4 |
| Man GLG Japan CoreAlpha | 5 | Schroder Strategic Credit | 4 |

As at 31/12/19

Discrete annual returns

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------|------|-------|------|-------|-------|
| MPS Growth | 5.6% | 10.3% | 8.3% | -7.2% | 13.6% |
| ARC Std. Growth | 2.3% | 11.6% | 9.4% | -5.6% | 14.4% |

Data to 31/12/19 - Figures net of 0.75% + VAT
 Source: FE Analytics

Risk warning: The value of an investment and any income from it may fall as well as rise, may be affected by exchange rate fluctuations and you may not get back the amount you originally invested. The information in this factsheet does not constitute an offer of, or an invitation to buy or sell any security. Levels and bases of tax can change. The securities detailed in this factsheet may not be suitable for all investors. The model portfolio is applied to client accounts by the platform provider but it may take some time for the client accounts to mirror the model. Bordier & Cie (UK) PLC recommends that you seek the advice of your financial adviser.

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