Hybrid Passive Managed Service

Cautious Strategy

November 2019

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Key information

Strategy details

| Start date | 15 June 2015 |
|---------------------------------------|---------------|
| Minimum initial investment (direct) | £20,000 |
| Minimum initial investment (platform) | £1,000 |
| Rebalancing strategy (minimum) | Quarterly |
| Currency | £GBP |
| Annual management charge (direct) | 0.75% + VAT |
| Annual management charge (platform) | 0.30% + VAT * |
| Annual yield (current) | 1.82% |
| | |

* Not including platform charges

Benchmark

ARC Sterling Cautious PCI

Annualised volatility and OCF

| Bordier Cautious | 3.43% |
|---------------------------------|-------|
| Ongoing charges figures ('OCF') | 0.39% |

Annualised 3-year volatility data as at 30/11/19 - Source: FE Analytics

Investment update - November

November saw world markets rally once again despite a chill in the air and swirling headwinds. The ongoing US/ China trade dispute continues to dominate global market sentiment, with investors seemingly more confident that the 'phase one' trade deal could be negotiated before the 15 December deadline. However, investors' confidence waned towards the end of November as the deadline approached with little sign of an agreement, leading to a sell-off in world markets. Closer to home, the saga of another general election continues to play out, with many pollsters highlighting a narrowing Conservative majority (read our most recent Touchbutton for further analysis). As we fast approach the end of 2019, the general election result will without a doubt be at the forefront of investors' thinking with an eye on the next Brexit deadline of the 31 January. With such marked events just around the corner, our Investment Committee remain content with the positioning of our strategies, which was reflected in the decision to leave the Cautious strategy unchanged during the month. Having reduced our alternatives exposure in October, by selling out of funds that are more sensitive to a sudden reappraisal of risk, our headline stockmarket exposure remains neutral with a continued two-thirds international bias. We continue to target high levels of liquidity across underlying investments and maintain a zero weighting to the commercial property sector, where fund 'gating' has once again re-emerged.

Discretionary manager

Bordier & Cie (UK) PLC 23 King Street St James's London SW1Y 6QY t: +44 (0)20 7667 6600 w: www.bordieruk.com

Hybrid Passive Managed Service

The service consists of five actively managed investment strategies, offering lower cost access to our discretionary fund management capabilities, through the combination of active and passive collective investments. The service provides a solution that, when cost considerations are paramount, does not compromise on quality. Investment strategies are monitored by our central Investment Committee to ensure consistency of performance from one portfolio to another. The service is available on the following platforms: Ascentric, Aviva, Fusion, Hubwise, Nucleus, Standard Life and Transact.

Investment objective

The objective is to assist investors looking to preserve their capital in real (inflation-adjusted) terms over the medium to longer term but who feel comfortable with some moderate fluctuation in values.

Risk score

Our strategies are constructed around five investment strategies, each with a differing commitment to equities via collective funds and other asset classes. The strategy is managed with a maximum target of 40% invested in equity markets at any given time and has been categorised as a Bordier UK risk profile 2.

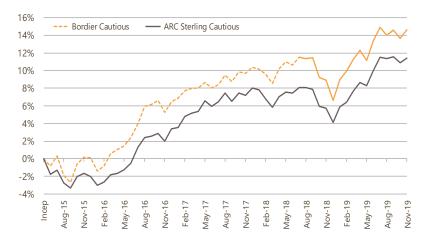


Model performance

| | 1mth | 3mth | 6mth | YTD | 1yr | 3yr | Start* |
|--------------|------|------|------|------|------|------|--------|
| Cautious | 0.9% | 0.5% | 3.1% | 7.5% | 5.3% | 8.9% | 14.6% |
| ARC Cautious | 0.5% | 0.1% | 2.9% | 7.1% | 5.4% | 9.3% | 11.4% |

Data as at 30/11/19 (*Inception from 15/06/15 to 30/11/19) - Figures net of 0.30% + VAT Source: FE Analytics

Inception performance



Source: FE Analytics (see risk warning overleaf).

Performance from inception (15/06/15) to 01/08/18 is simulated past performance based on back-tested data.

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Headline asset allocation

Summary of current Bordier UK Investment Committee positioning

About Bordier UK

Bordier & Cie (UK) PLC ('Bordier UK') is a specialist investment manager that promotes a long-standing culture of consistency and excellence, whether in the performance of our portfolios, the service given by our staff or the quality of our reporting.

Bordier UK focuses on managing the wealth of individuals, families and trustees. We manage portfolios for pensions, trusts, charities, offshore bonds, livery companies, institutions and welfare committees, as well as investments from our own staff. Working alongside professional advisers and managing investment solutions on behalf of their clients is core to the Bordier UK business.

Bordier UK was previously known as Berry Asset Management, one of the country's most widely respected private portfolio management firms. The team that led Berry Asset Management continue to run the business to this day.

Bordier UK is part of the Bordier Group. The Bordier Group is built on solid foundations, with a strong Tier 1 capital ratio of 28%. Established in Geneva in 1844, the Bordier Group operates in six countries across three continents, managing assets of circa £10.6bn for approximately 4,000 families (Source: Bordier & Cie as at 30 June 2019).

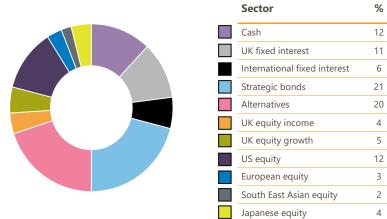
For further information on this strategy or any of our other investment services please contact a member of



UWNOW(-)(-)KeyFixed interest(-)(-)Equities(-)(-)Property(-)(-)Alternative investments(-)(-)Cash(-)(-)

As at 30/11/19 *Positioning prior to last Investment Committee meeting

Model asset allocation



Top 10 holdings

| Holding | % | Holding | % |
|------------------------------------|----|---------------------------------------|---|
| Cash (deposit) | 12 | Vanguard Global Short Term Bond Index | 6 |
| Janus Henderson UK Absolute Return | 8 | Vanguard UK Government Bond Index | 6 |
| Artemis US Absolute Return | 7 | BlackRock Absolute Return Bond | 5 |
| HSBC American Index | 6 | BNY Mellon Global Dynamic Bond | 5 |
| Janus Henderson Strategic Bond | 6 | Fidelity Strategic Bond | 5 |

As at 30/11/19

Discrete annual returns

| | 2015* | 2016 | 2017 | 2018 |
|--------------|-------|------|------|-------|
| Cautious | 0.1% | 6.4% | 3.7% | -3.4% |
| ARC Cautious | -2.0% | 5.5% | 4.5% | -3.6% |

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Contact us

our sales team:

| Data to 31/12 | /18 (*2015 performance | from 15/06/15) - Fi | igures net of 0.30% + VAT |
|---------------|------------------------|---------------------|---------------------------|
| | · · · · | | Source: FE Analytics |

Risk warning: The value of an investment and any income from it may fall as well as rise, may be affected by exchange rate fluctuations and you may not get back the amount you originally invested. The information in this factsheet does not constitute an offer of, or an invitation to buy or sell any security. Levels and bases of tax can change. The securities detailed in this factsheet may not be suitable for all investors. The model portfolio is applied to client accounts by the platform provider but it may take some time for the client accounts to mirror the model. Bordier & Cie (UK) PLC recommends that you seek the advice of your financial adviser.

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