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Hybrid Passive Managed Service

Defensive Strategy

September 2019

Key information

Strategy details

Start date 15 June 2015 Minimum initial investment (direct) £20.000 Minimum initial investment (platform) £1,000 Rebalancing strategy (minimum) Quarterly £ GBP Currency Annual management charge (direct) 0.75% + VAT0.30% + VAT * Annual management charge (platform) 153% Annual yield (current)

Benchmark

3 Month LIBOR

Annualised volatility and OCF

Bordier Defensive 2 05% Ongoing charges figures ('OCF') 0.50%

Annualised 3-year volatility data as at 30/09/19 - Source: FE Analytics

Investment update - September

September saw world markets rise as investors returned, potentially revived from their summer holidays. During the period, both the US and Europe undertook further monetary easing in the face of a continued slowdown in global economic data (particularly within manufacturing sector), whilst in the UK, the uncertainty over Brexit continued to cloud the outlook for the economy. It is evident that the US/China trade war continues to play a prominent role in the slowdown in growth across most major economies and it remains unclear as to whether a resolution will develop, with further tariffs set to come into place later this year. The Defensive strategy remained unchanged during September, however as we enter another potentially difficult period for markets, our Investment Committee continue to proactively seek to protect the hard-earned gains made so far this year and position the strategies to take advantage of a potential buying opportunity. With this in mind, our Investment Committee are looking to undertake a risk reduction exercise that can be achieved without reducing our commitments to equity markets. Our neutral stance in equities reflects the balance between continued opportunities supported by additional central bank stimulus, but also some caution from slowing economic growth/profits/margins.

Discretionary manager

Bordier & Cie (UK) PLC 23 King Street St James's London SW1Y 6OY

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Hybrid Passive Managed Service

The service consists of five actively managed investment strategies, offering lower cost access to our discretionary fund management capabilities, through the combination of active and passive collective investments. The service provides a solution that, when cost considerations are paramount, does not compromise on quality. Investment strategies are monitored by our central Investment Committee to ensure consistency of performance from one portfolio to another. The service is available on the following platforms: Ascentric, Aviva, Fusion, Hubwise, Nucleus, Standard Life and Transact.

Investment objective

The objective is to preserve capital in real (inflation-adjusted) terms over the medium to longer term. Investors should expect low levels of reward and a low correlation to stockmarket behaviour, including modest fluctuations in values.

Risk score

Our strategies are constructed around five investment strategies, each with a differing commitment to equities via collective funds and other asset classes. This strategy is managed with a maximum target of 20% invested in equity markets at any given time and has been categorised as a Bordier UK risk profile

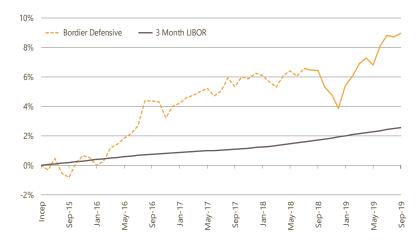


Model performance

	1mth	3mth	6mth	YTD	1yr	3yr	Start*
Defensive	0.2%	0.8%	1.9%	4.9%	2.4%	4.4%	9.0%
3 Month LIBOR	0.1%	0.2%	0.4%	0.6%	0.8%	1.8%	2.5%

Data as at 30/09/19 (*Inception from 15/06/15 to 30/09/19) - Figures net of 0.30% + VAT

Inception performance



Source: FE Analytics (see risk warning overleaf). Performance from inception (15/06/15) to 01/08/18 is simulated past performance based on back-tested data.

^{*} Not including platform charges

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Asset allocation

About Bordier UK

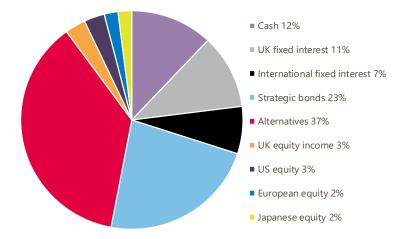
Bordier & Cie (UK) PLC ('Bordier UK') is a specialist investment manager that promotes a long-standing culture of consistency and excellence, whether in the performance of our portfolios, the service given by our staff or the quality of our reporting.

Bordier UK focuses on managing the wealth of individuals, families and trustees. We manage portfolios for pensions, trusts, charities, offshore bonds, livery companies, institutions and welfare committees, as well as investments from our own staff. Working alongside professional advisers and managing investment solutions on behalf of their clients is core to the Bordier UK business.

Bordier UK was previously known as Berry Asset Management, one of the country's most widely respected private portfolio management firms. The team that led Berry Asset Management continue to run the business to this day.

Bordier UK is part of the Bordier Group. The Bordier Group is built on solid foundations, with a strong Tier 1 capital ratio of 28%. Established in Geneva in 1844, the Bordier Group operates in six countries across three continents, managing assets of circa £10.6bn for approximately 4,000 families (Source: Bordier & Cie as at 30 June 2019).





Top 10 holdings

Holding	%	Holding	%
Cash (deposit)	12	Janus Henderson UK Absolute Return	8
BNY Mellon Global Dynamic Bond	9	Vanguard Global Short Term Bond Index	7
Schroder Strategic Credit	9	Vanguard UK Short Term Inv. Grade Bond	6
BlackRock Absolute Return Bond	8	Janus Henderson Strategic Bond	5
Fortem Capital Progressive Growth	8	L&G Sterling Corporate Bond Index	5

Top 5 contributors over 1 year



Data as at 30/09/19 Source: FE Analytics

Contact us

For further information on this strategy or any of our other investment services please contact a member of our sales team:

t: 020 7667 6600

e: sales@bordieruk.com

Discrete annual returns

	2015*	2016	2017	2018
Defensive	0.5%	3.5%	2.2%	-2.3%
3 Month LIBOR	0.3%	0.5%	0.4%	0.7%

Data to 31/12/18 (*2015 performance from 15/06/15) - Figures net of 0.30% + VAT Source: FE Analytics

Risk warning: The value of an investment and any income from it may fall as well as rise, may be affected by exchange rate fluctuations and you may not get back the amount you originally invested. The information in this factsheet does not constitute an offer of, or an invitation to buy or sell any security. Levels and bases of tax can change. The securities detailed in this factsheet may not be suitable for all investors. The model portfolio is applied to client accounts by the platform provider but it may take some time for the client accounts to mirror the model. Bordier & Cie (UK) PLC recommends that you seek the advice of your financial adviser.

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